

Russia, 394088 Voronezh, University Sq. 1, off. 213**Phone: +7 (4732) 25-53-40, 20-87-15****Fax: +7 (4732) 20-87-55****E-mail: avtmtk@yandex.ru****Volume of investments required – \$ 1100 thousand****Summary**

1. **Production** – automatic control algorithms development for a wide variety of objects.
2. **Trade marks** – none.
3. **Sales 2007** – none.

Company profile

Date of establishment – March 2007. "Avtomatika" LLC was created in collaboration with The Foundation for Assistance to Small Innovative Enterprises (FASIE).

Description and value of capital assets – \$ 0.4 ths.

Previous rounds of investments – none.

Signs of public recognition – the algorithms that have been developed by "Avtomatika" LLC are applied in one of the biggest hydroelectric power plants of Kazakhstan (Ekibastuz).

Number of employees – 6 persons.

Structure of ownership

Natural persons	100%
Aggregate share of government property	0%

Team

Lozgachev Gennadiy Ivanovich – CEO, 65 y.o. Professor, Head of the technical cybernetics and automated control department, the Voronezh State University.

Scheglakov Dmitriy Alexandrovich – Chief Engineer, 27 y.o.

Pronin Sergei Sergeevich – Deputy Director, 25 y.o.

Production

Presently, the broad impulse modulation based algorithms are widely deployed, however such algorithms do not provide adequate regulation levels and contribute to rapid wear and tear of controlled hardware. Developed by the Avtomatika range of algorithm products is geared towards controllers produced by leading Russian and foreign manufacturers. The algorithms are protected under the Patents #2007111532 (012528). Patent holder is "Avtomatika" LLC, RU. Unit title is "Command Controller".

Current state

The algorithms that have been developed by "Avtomatika" are implemented at Lipetskaya Power Plant (Lipetsk) and one of the biggest hydroelectric power plants of Kazakhstan (Ekibastuz).

Development strategy**Use of funds**

- | | |
|----------------------------|-----|
| 1. R&D | 30% |
| 2. Expansion of Production | 50% |
| 3. Marketing | 10% |
| 4. Other | 10% |

Prospective outcome of investment

Investment sought is expected to cover new mathematical model types for various continuous production process as well as new test bench models geared towards calibration of newly developed and fielded algorithms.

Marketing & Markets

“Avtomatika” has a track record of successful delivery of contracts based on its ability to channel work along fixed and well-defined scope across several sectors.

Interaction with investor

We are ready to offer to investor 10% of the company share.

Financial characteristics, \$ thousand

Data	Facts			Forecast	Forecast with the investment required			
	2005	2006	2007	2008	2009	2010	2011	2012
Sales	-	-	-	-	1 000	2 000	4 000	4 000
Operating income	-	-	-	-	250	750	2 500	2 500