



**FORMAT OF THE FORUM & FAIR**

Time	October 10	October 11	October 12
10.00 - 10.30	Preparation of the exhibition	International conference Russia and the global world: perspective of strategic partnership	Conference Angel investments in early-stage companies
11.00 - 11.30			
12.00 - 12.30	Preparation of the exhibition	Private-state collaboration – modern instrument for innovative Russia development	Round table Start-up zones – perspectives of allocation
13.00 - 13.30			
14.00 - 14.30	Opening of the Forum & the Fair (anteroom)	Round table Corporations and entrepreneurship forming PE&VC abilities	Closing Cocktail Reception
15.00 - 15.30			
16.00 - 16.30	Conference Perspective trends of scientific and technological system of the Russian economy: nano, bio, energy	Seminar Listing of companies as a source of investments	City excursion (by request)
17.00 - 17.30			
18.00 - 18.30	Guest session Innovation Club	Rewarding of winners of Russian Venture Fair (anteroom)	City excursion (by request)
19.00 - 19.30			
20.00 - 20.30	Welcome Party (anteroom)	Gala Dinner (by the invitations)	Theater (by request)
21.00 - 21.30			

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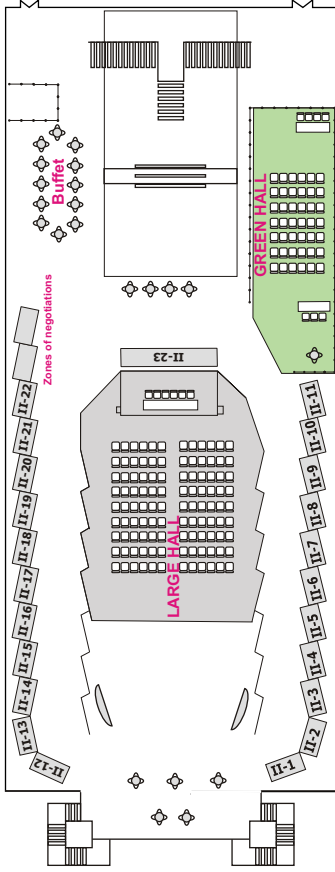
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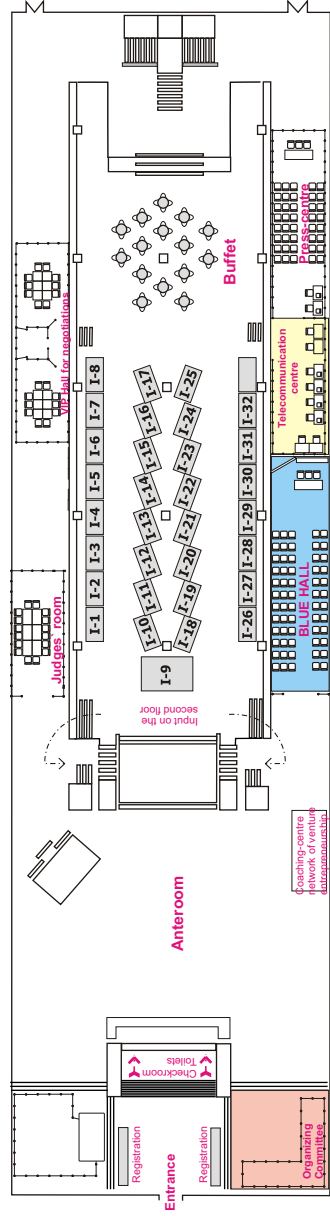
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# PLAN OF THE SECOND FLOOR



# PLAN OF THE GROUND FLOOR





# October 10

- 12:00 COACHING FOR COMPANIES**  
International peculiarities of managing  
innovation business  
(large hall) page 16
- 16:15 CONFERENCE**  
Perspective trends of scientific and technological  
system of the Russian economy: nanotechnologies,  
biotechnologies, power engineering  
*Area for discussing opportunities  
for commercialization of scientific works  
of the priority directions*  
(large hall) page 17
- 17:30 SYMPOSIUM**  
Foresight – time for the technological innovations  
(large hall) page 18
- 17:30 GUEST SESSION**  
Department of the innovation economy  
The Economy faculty of the Moscow State  
University named after M. V. Lomonosov  
(blue hall) page 20

*Buffet will be opened from 16:00 to 19:00*



## October 10

- 17:30 GUEST SESSION**  
Volga Region Innovation Club  
The innovation system of Volga region:  
An experience for regions of Russia  
(green hall) page 22
- 19:00 MEETING**  
Regional policy for innovation economy  
(large hall) page 23
- 19:00 ANNUAL MEETING**  
ITC Union of Russia (by invitations)  
(blue hall) page 24
- 19:00 ADMINISTRATIVE COUNCIL**  
Russian Private Equity and Venture Capital  
Association (by invitations)  
(green hall) page 25
- 20:00 WELCOME PARTY**  
(anteroom)



# October 11

- 11:00 INTERNATIONAL CONFERENCE**  
Russia and the global world –  
perspectives of strategic partnership  
(large hall) page27
- 11:30 CONFERENCE**  
Private-state partnership – modern instrument  
of development of innovative Russia  
(large hall) page28
- 13:30 MICROSOFT ROUND TABLE**  
Big corporation and entrepreneur's  
space forming: capacity of PE&VC  
(large hall) page30
- 13:30 COLLOQUIUM**  
Venture funds in Russian...  
(blue hall) page32
- 13:30 DISCUSSION**  
Tendencies at the Russian market of private equity  
(green hall) page33

*Buffet will be opened from 10:00 to 18:00  
(13:00 – 15:00 lunch-time)*



## October 11

- 15:15 ROUND TABLE**  
**Biotechnology – prospects for private equity**  
(blue hall) page 34
- 15:15 SEMINAR**  
**Listing of companies as a source of investments**  
(green hall) page 35
- 15:30 SYMPOSIUM**  
**The investment into Russian high-tech  
can be successful!**  
(large hall) page 36
- 16:45 COLLOQUIUM**  
**Corporate management**  
(blue hall) page 37
- 17:00 CONFERENCE**  
**Role of intellectual property  
in a start-up development**  
(large hall) page 38
- 17:00 COLLOQUIUM**  
**Spin-off – as the strategy of development**  
(green hall) page 39

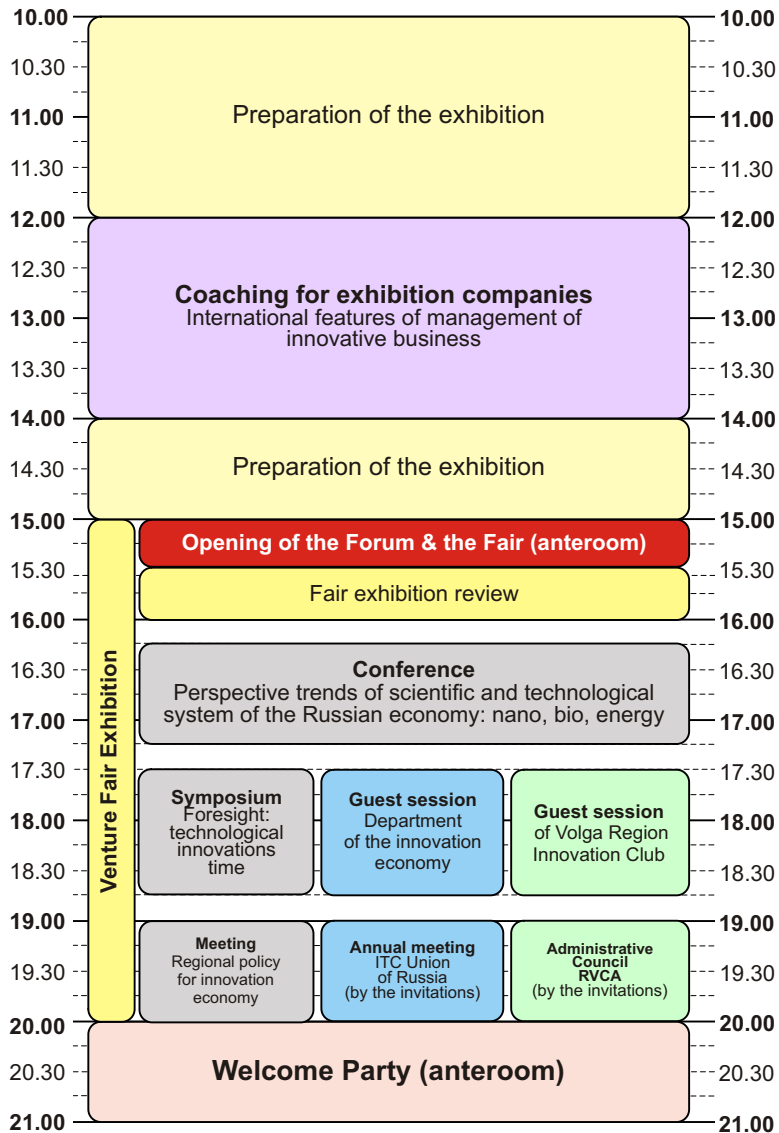


## October 12

- 10:00 CONFERENCE**  
**Angel investments in early-stage companies**  
(large hall) page 41
- 11:30 SEMINAR INTERNATIONAL CENTER  
FOR SCIENCE AND TECHNOLOGY**  
**Ready...Steady...Go! Technologies in movement**  
(large hall) page 42
- 11:30 ROUND TABLE**  
**Special Economic Zones (SEZ) – perspectives  
for companies allocation**  
(blue hall) page 43
- 11:30 GUEST SESSION**  
**Investment policy Committee of the Russian  
Chamber of Commerce and Industry**  
**Role of Chambers of Commerce and Industry  
in formation of innovation infrastructure**  
(green hall) page 44
- 13:00 ANALYTICAL MEETING**  
**of companies and judges**  
(large hall)
- 14:00 CLOSING COCKTAIL RECEPTION**  
(anteroom)



# October 10





## COACHING FOR COMPANIES

### International peculiarities of managing innovative business

October 10 12:00–14:00 large hall

#### Moderator

Vladimir Spivak

*Director, Innovation Technological Center of RFSTD*

#### Participants

Investments in global innovations

Artour Baganov

*President, Baganov International Group*

*Co-founder, Alliance of Angels*

Effective way of entering of Russian early-stage companies into Western markets

Martti Vallila

*Managing Director, Buddha Biopharma OY Ltd.*

Transition to the international accounting standards (IAS): practical advices to the small- and mid-cap companies

Eugeny Samoilov

*General Director, Baker Tilly Russaudit*

Why company needs a Coacher?

Yolanta Strikiitsa

*Managing Director, Strikitsa Consulting Ltd*



## CONFERENCE

Perspective trends of scientific and technological system of the Russian economy: nanotechnologies, biotechnologies, power engineering

*Area for discussing opportunities for commercialization of scientific works of the priority directions*

October 10

16:15–17:15

large hall

### Chairman

Andrei Fursenko

*Minister of Education and Science RF*

### Participants of discussion

Konstantin Skryabin

*Director, Centre Bioengineering RAS*

Oleg Naraikin

*First Deputy Director, Scientific Affairs,  
RRC "KURCHATOV INSTITUTE"*

Vladimir Asmolov

*Deputy Director General-Director for Science  
and Engineering, Concern Rosenergoatom*



## SYMPOSIUM

### Foresight – time for the technological innovations

October 10

17:30–18:45

large hall

#### Moderators

**Mikhail Rychev**

*Deputy director, Russian Research Centre "Kurchatov Institute"*

**Irina Kuklina**

*Executive director, National expert of the foresight programme of the Centre for international industrial cooperation UNIDO*

#### Participants

**Boris Saltykov**

*President of Association "Russian House For International Scientific And Technological Cooperation"*

**Oleg Byakhov**

*Associate Partner, IBM East Europe/Asia*

**Stanislav Naumov**

*Director of the Department Ministry of Industry & Energy*

**Alexey Ponomarev**

*General Director, Interdepartmental Analytical Center*

**Nikolay Yutanov**

*Vice-Rector on Scientific Research, Volgograd State University  
Architecture and Civil Engineering*





## DOES RUSSIA NEED A FORESIGHT?

This is a systemic instrument of forming the future; it allows taking into account all probable changes at all spheres of public activity: science and technologies, economy, social and public relations, and culture. The foresight concept is a synthesis of five “C”: commitment, communication, concentration on the long term, coordination, consensus. The base of successful realization of the program – coordinated work of all parts: business, scientific community, public authorities, and civil society trying together to come to a consensus on the base of elaborated scenarios of social evolution.



## GUEST SESSION

Department of the innovation economy  
The Economy faculty of the Moscow State University  
named after M. V. Lomonosov

October 10 17:30–18:45 blue hall

### Chairman

Nataliya Ivashenko

*Professor, The Moscow Lomonosov State University  
Faculty of Economics, Head of the Department  
of the innovation economy*

### Presentations

Education and business – new tendencies of the economical  
development of Russia

Nataliya Ivashenko

*Professor, The Moscow Lomonosov State University  
Faculty of Economics*

The competent approach to forming innovative education  
programs

Irina Teleshova

*Professor, The Moscow Lomonosov State University  
Faculty of Economics*

Evolution of entrepreneurship in the high-tech sphere

Georgii Laptev

*Researcher, The Moscow Lomonosov State University  
Faculty of Economics*





Interaction of business and innovations: the experience of the Russian Union of Industrialists and Entrepreneurs

Mikhail Lukyanchuk

*Managing director, Oradell Capital*

Infrastructure of support of the venture entrepreneurship development in Russia

Igor Gladkikh

*CEO, St. Petersburg Regional Foundation for Scientific and Technological Development*

*Director of Russian Venture Fair*

## HANDING OF THE EVCA ENTREPRENEURSHIP EDUCATION COURSE

By the initiative of RVCA with the aim of improving educational level of Russian experts in the venture entrepreneurship field, the European Private Equity and Venture Capital Association (EVCA) has given to RVCA the Entrepreneurship Education Course: “Private equity and venture capital” developed for study in the universities of Europe.

At present, in the frames of Agreement with RVCA, the Course is being passed to major institutes of higher education for non-commercial use in practical education.



GUEST SESSION  
Volga Region Innovation Club  
The innovation system of Volga region:  
An experience for regions of Russia

October 10 17:30–18:45 green hall

Chairman

George Matyushkin

*Deputy Plenipotentiary of the President of the Russian Federation  
at the Volga Federal District*

In the activity of the club participate strategic partners of the district mega-project “The innovation system of Volga region”: the Coordinative Council at the Russian Chamber of Commerce and Industry of Volga Federal District, the Coordinative Council at the district Union of Industrialists and Entrepreneurs, regional branch of All-Russia public organization “Business Russia”, the “Russian capital – for Russian innovations” Fair, the business angel's association “Start investments”, “TheAngelInvestor” magazine.

The club's major goal – to present a model of development of the complex innovative system of the region, the mechanisms of its integration into all-Russia and global space, new elements of infrastructure for development of innovative activity in the Russian Federation.

The directors and employees of regional administrations supervising the issues of development of science, education, industry and innovations are invited to the Club's session.



## MEETING

### Regional policy for innovation economy

October 10 19:00–20:00 large hall

#### MEETING WITH THE MINISTER OF EDUCATION AND SCIENCE OF THE RUSSIAN FEDERATION ANDREI FURSENKO

At the meeting with participation of the representatives of regions: administrations, the infrastructural organizations, institutes of higher education and other interested persons will discuss the basic aspects of development of national and regional innovative systems, features of a state policy realizing currently in the field of higher education, issues matters of interaction of science, education and business within the limits of the private-state partnership programs.



## ANNUAL MEETING ITC Union of Russia

October 10 19:00–20:00 blue hall

### Chairman

Sergey Polyakov  
*Deputy Director, The Foundation  
for Assistance to Small Innovation*

### Participants

#### MEMBERS OF ITC UNION OF RUSSIA

The primary goals of the ITC Union - improving of an infrastructure of an innovative complex of Russia, formation of the information environment for effective interaction of ITC, legal maintenance and harmonization of normative base of activity of ITC, an establishment of steady communications with federal and regional authorities, integration ITC of Russia into the European network of the innovative centers, creation of new mechanisms of financing of innovative projects.

(by the invitations)



**ADMINISTRATIVE COUNCIL**  
**Russian Private Equity and Venture Capital Association**

October 10 19:00–20:00 green hall

**Chairman of Administrative Council RVCA**

**Valery Doronin**

*Director of PEF, Troika Dialog*

**Albina Nikkonen**

*CEO, Russian Private Equity and Venture  
Capital Association (RVCA)*

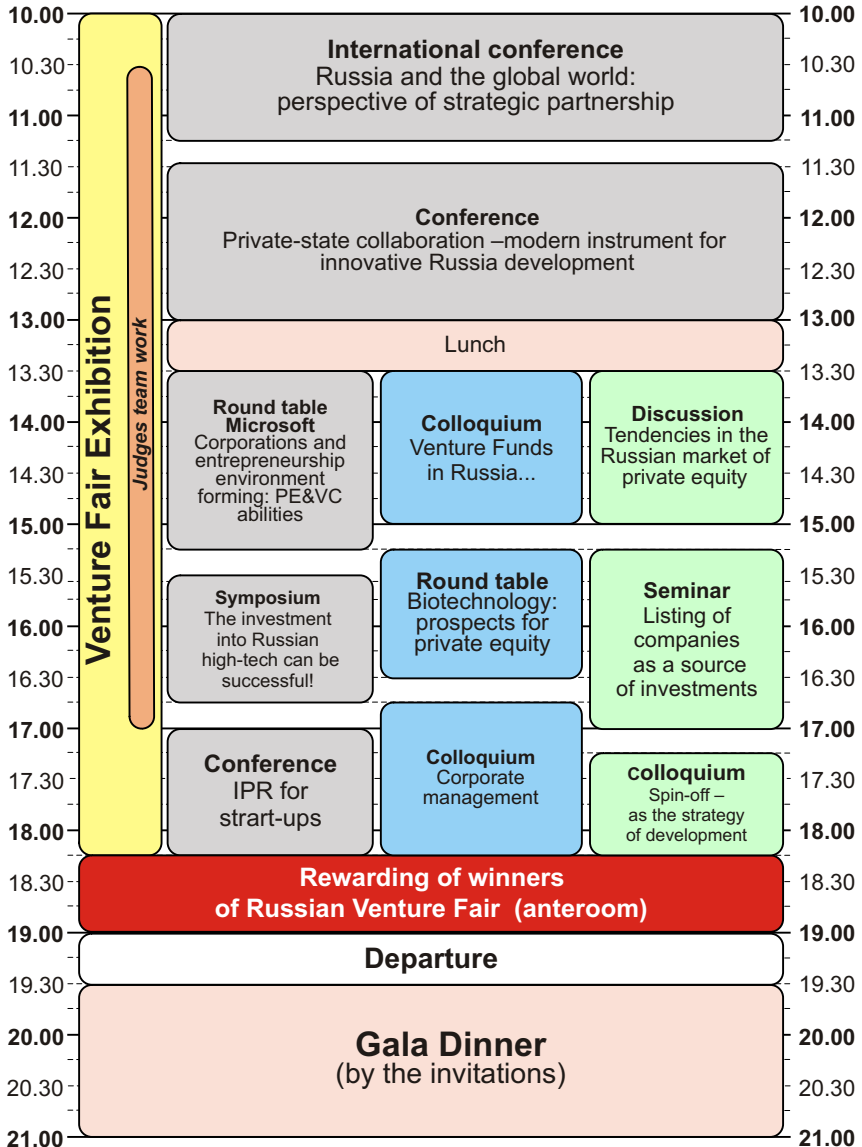
**Participants**

**MEMBERS OF ADMINISTRATIVE COUNCIL RVCA**

(by the invitations)



# October 11





INTERNATIONAL CONFERENCE  
Russia and the global world – perspectives  
of strategic partnership

October 11 10:00–11:15 large hall

Moderator

Ivan Rodionov

*Chairman of the Board of Trustees, VIF*

Advancement of innovations through  
the international cooperation

Rumen Dobrinsky

*Chief, Innovative Policies Development Section  
Economic Cooperation and Integration Division  
UN Economic Commission for Europe*

Participants

Microsoft Corporation and support of innovations:  
building of the world partnership ecosystem

Dan'l Lewin

*Corporate Vice President, Microsoft*

Trends of changing of global technological  
and entrepreneurial ecosystem

David Hartford

*President, Aeris Capital (USA)*

Finnish experiment of globalization

Ilkka Linnakko

*Advisor, Sitra, the Finnish Innovation Fund*



## CONFERENCE

Private-state partnership – modern instrument  
of development of innovative Russia

October 11 11:30–13:00 large hall

### Chairmen

Albina Nikkonen

*CEO, Russian Private Equity and Venture  
Capital Association (RVCA)*

Svetlana Afanasieva

*Department Director, Rosprom*

### Participants

Survey of private equity and venture capital market 2006

Albina Nikkonen

*CEO, RVCA*

State initiatives on the venture investments market  
development in Russia on the base of business and society  
partnership

Ivan Rodionov

*Chairman of the Board of Trustees, VIF*

Interaction of private persons and state with «supply side»  
(start-ups creation) additionally to scaled efforts with «demand  
side» (offering of money)

Konstantin Fokin

*Chief executive, TECH-PARK "STROGINO"*





## Financing innovative entrepreneurship from the Bank VTB24

Nadejda Karisalova

*Vice-President, Communication director, Bank VTB24*

## Mechanisms of compound financing of the small and medium business companies: forms of state participation and regulation

Marina Merzlikina

*Manager Development of the clearing and settlement system*

*Russian Association of Motor Insurers*

## Infrastructure of support of small and medium enterprises in the nanotechnologies sphere on the base of private-state partnership

Sergey Pavlovskiy

*CFO, Whisker, R&D Company*



## MICROSOFT ROUND TABLE

Big corporation and entrepreneur's space forming:  
capacity of PE&VC

October 11

13:30–15:15

large hall

### Moderator

Alexander Galitsky

*Managing partner, Almaz Capital Partners*

### Participants

Microsoft and venture investors

Scope of strategic partnership

Dan'l Lewin

*Corporate Vice-President, Microsoft*

Microsoft Emerging Business Team – the histories of success.  
Entertainments as an example of quickly growing segment of  
the world software business

Anne-Marie Roussel

*Director Strategic and Emerging Business Group, Microsoft*

Microsoft in Russia. Program of support of the innovations  
and Russian high-tech economy

Sergey Eremin

*Program Manager, Microsoft Russia*





The time to invest in Russian high-tech

Alexander Galitsky

*Managing Partner, Almaz Capital Partners*

Venture investments in technological innovations

Oleg Koujikov

*Director of VCF, Troika Capital Partners*

Current state and future trend  
of the investment in IT-companies

Andrey Shipelov

*Development director, Russian Venture Company*

The partnership between Microsoft and a software developing  
company. The history of success

Vladimir Andreev

*General Manager, DocsVision*



## COLLOQUIUM

### Venture funds in Russian...

October 11

13:30–15:00

blue hall

#### Moderator

Igor Makarov

*Partner, PriceWaterhouseCoopers*

Maxim Shekhovtsov

*Director of Venture Fund, Allianz ROSNO Asset Management*

#### Participants

Closed unit investment trusts for venture financing

Vadim Soskov

*Managing director,*

*“Aton-management”*

The way from business angel to institutional investor

Oleg Kachanov

*CEO, General Partner, NICOR asset management*

Investing in Russia: form and content

Yury Bovkun

*Chairman of Investment Committee, Monomah Ltd*



## DISCUSSION

### Tendencies at the Russian market of private equity

October 11 13:30–15:00 green hall

#### Moderator

Valery Doronin

*Director of PEF, Troika Dialog*

Oleg Tsarkov

*Managing Director, Renova Capital*

#### Participants

Alexander Lupachev

*Vice-President, Delta Private Equity Partners*

Gennady Gruzdkov

*Senior Investment Officer,*

*Quadriga Capital Russia GmbH&Co.KG*

Egor Paschina

*Finance director, LLC "Eagle Venture Partners"*

Andrey Zuzin

*Managing director, VTB Assets Management*



ROUND TABLE  
Biotechnology – prospects for private equity

October 11 15:15–16:30 blue hall

Moderator

Alexey Konov  
*Managing Director, Bioprocess Capital Partners*

Participants

Vsevolod Kiselev  
*Deputy Director of science, SRI (scientific research institute) of  
Molecular medicine PEI I.M. Sechenov Moscow Medical Academy*

Dmitry Kulish  
*CEO, DKIS LLC*

Kari-Pekka Makela  
*Director, Mergers and Acquisitions,  
Orion Corporation Orion Pharma*

Whether it's possible in Russia  
to construct Amgen or Genentech?  
View of the scientist, the entrepreneur  
and the representative of the industry.

Discussed topics:

Features of construction of “bio” business:  
risks and opportunities.

Whether private-state partnership is possible and in what forms?  
Exit strategy: what is the necessary for the market?



## SEMINAR

### Listing of companies as a source of investments

October 11 15:15–16:30 green hall

#### Moderator

The opportunities on MICEX Stock Exchange  
for the mid-cap companies

Gennady Margolit

*Deputy Director General, MICEX Stock Exchange*

#### Participants

IR accompaniment for the innovative  
and growing companies of MICEX Stock Exchange

Andrei Golovin

*Adviser, MICEX Stock Exchange*

IPO of Russian small- and medium-cap  
companies in Russia and abroad

Vladislav Suglobov

*CEO, G5 Entertainment AB*

Ein Stadalninkas

*Management Board Member, IXSP*

The entering companies into the world public capital markets  
through national stock exchanges

Roman Filippov

*Head of corporate finance department, Investment Company FINAM*

The market of alternative investment for the small- and  
medium-cap companies (RTS START)

Ekaterina Gordienko

*Head of Securities Admission, Russian Trading  
System Stock Exchange*



## SYMPOSIUM

The investment into Russian high-tech can be successful!

October 11

15:30–16:45

large hall

### Chairman

Mikhail Gamzin

*Managing Partner, Russian Technologies Venture Capital Fund*

### Participants

An example of completed circle of investment  
in high-tech sector – the “Morion” company

Anna Gurevich

*Senior Investment Officer, Quadriga Capital Russia GmbH&Co.KG*

An example of completed circle of investment –  
the “Lumex-marketing” company

Valentine Levitsky

*Senior Adviser, The Russian Technology Fund*

An example of current investing in high-tech sector –  
the “Speech technologies” company

Alexander Savinov

*Director of representative office, Quadriga Capital Russia*

An experience of attracting investment in high-tech  
nanotechnology sector

Michael Givargizov

*General director, Whisker, R&D Company*

How to overcome seed stage underfinancing  
for the projects joining information & communication  
technologies and medicine

Alexey Kosik

*President, Gravitonus, Inc.*



## COLLOQUIUM

### Corporate management

October 11 16:45–18:15 blue hall

#### Moderator

Vladimir Bourenkov  
*Portfolio management director,  
JSC Management company of the Gotek Group*

#### Participants

Corporate management – a balance of processes  
and competence

Vladimir Bourenkov  
*Portfolio management director, JSC Management company of the  
Gotek group*

Board of directors for a venture company: utopia or reality?

Alexander Filatov  
*CEO, Independent Directors Association*

Role of independent director in private high growth company

Vitaliy Korolev  
*President, CCD\_IDA*

How to select a qualified project manager?

Yolanta Strikiitsa  
*President, Strikiitsa Consulting Ltd*



## CONFERENCE

### Role of intellectual property in a start-up development

October 11

17:00–18:15

large hall

#### Moderator

Oleg Rashkovskiy

*CEO, International Intellectual Property Fund - i2PF*

#### Participants

Role of the Federal Agency on intellectual property, patents and trade marks in development of innovations

Oleg Strelkov

*Director of Department, Federal Service for intellectual property, patents and trademarks (Rospatent)*

Intellectual property in the institutes of higher education today – a dead freight or real asset?

Oleg D'yachenko

*Manager, MSU Science park*

Information and methodic provision of controlling in legal safeguard sphere and usage of RSTA (results of scientific and technological activity), created at the expense of federal budget

Alexey Chernuha

*Head of division, Service for intellectual property, patents and trademarks (Rospatent)*

Changes in the routine of legal protection of inventions connected with acceptance of the Fourth part of the Civil Code

Irina Ozolina

*Senior Lawyer, Sojuzpatent LLC*



## COLLOQUIUM

### Spin-off – as the strategy of development

October 11 17:15–18:15 green hall

#### Moderator

Mikhail Zavileysky  
*CEO, DataArt*

#### Participants

Third force in a corporative spin-off, or non-financial aspects of venture capitalist's participation

Mikhail Zavileysky  
*CEO, DataArt*

Management at Russian corporations and motivation of the participants of innovative process

Yuri Shestakov  
*Investment Consultant*

Conditions for a spin-off formation in atomic cluster

Alexander Kouznetsov  
*Deputy Director, Atom-Innovation Center*

Experience of attracting of investments in the branch consolidation environment

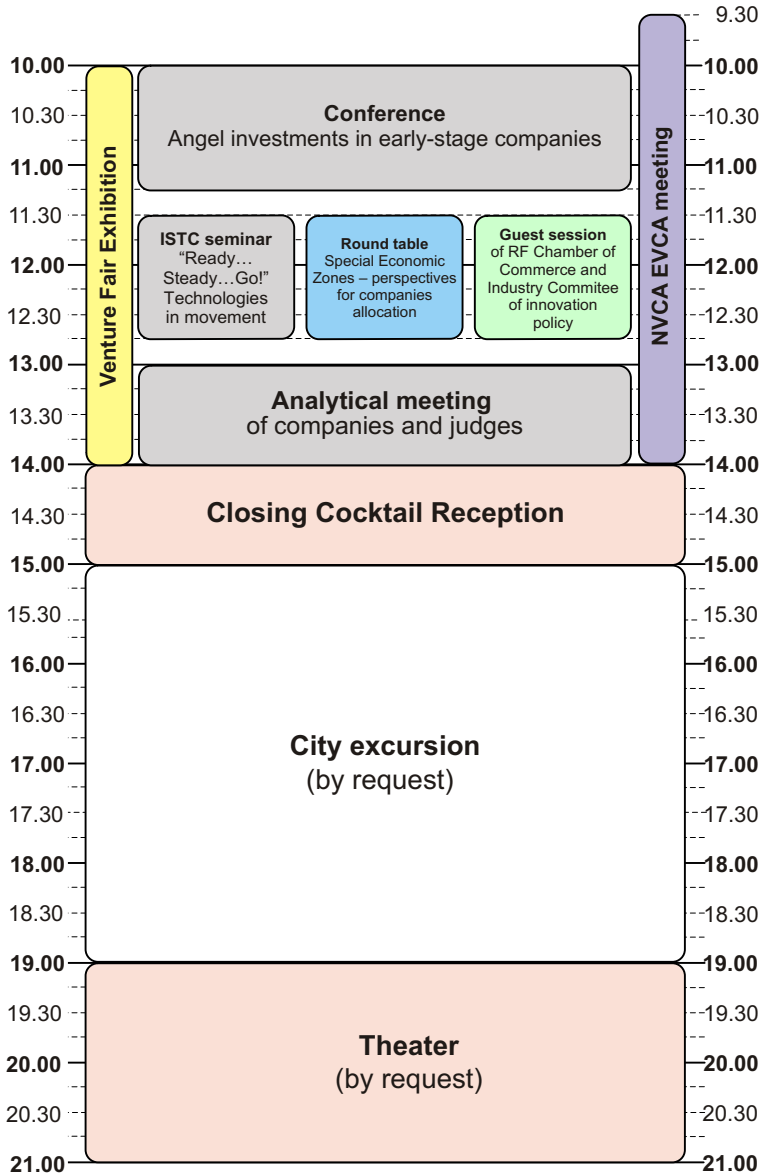
Dmitry Dobrovolsky  
*Partner, Consulting firm “Delta-Management”*

Academic institutes and spin-off: from science to business

Udovichenko Alexey  
*Deputy director, Ioffe Physicotechnical Institute*



# October 12





## CONFERENCE

### Angel investments in early-stage companies

October 12

10:00–11:15

large hall

#### Moderators

**Artour Baganov**

*President, Baganov International Group Alliance of Angels (USA)*

**Alexander Kashirin**

*Chairman of the Board, National Union of Business-Angels of Russian Federation*

#### Participants

**Eduard Fiyaksel**

*Professor, Head of venture management department and marketing department, The Higher school of Economics N. Novgorod*

**Elena Goremykina**

*Attorney at law, Managing partner, Law office Goremykina, Tsokol and partners Moscow board of attorneys*

**Natalia Yanul**

*Development director, BUIP*

**Robert Rea**

*Senior Consultant US Consulting and Management, Angle Technology Group (USA)*

**James Hunt**

*Managing Partner The MITA Group (USA)*



## SEMINAR INTERNATIONAL CENTER FOR SCIENCE AND TECHNOLOGY

Ready...Steady...Go! Technologies in movement

October 12 11:30–12:45 large hall

### Moderator

Sergey Makarov

*Commercialization Project Manager, International  
Science and Technology Center*

### Participants

Estimation and presentation of technologies

Vladimir Urezchenko

*Senior Program Manager, ISTC - International Science and  
Technology Center*

Early-stage companies financing

Timothy P. Murray

*Commercialization Group Manager, International Science and  
Technology Center*

Follow-on financing of companies

Dmitriy Lisenkov

*Investment manager, The Russian Technology Fund*

Projects and investors of the commercialization centers  
network of Russia

Andrey Moshkin – *General director, JSC "Biochim mash"*

Network interaction in the fields of public health and  
biotechnologies in Great Britain: development of strategic  
cooperation and obstacles negotiation in the innovation area

Darren Clark

*CEO Medilink East Midland (Nottingham, UK)*



ROUND TABLE  
Special Economic Zones (SEZ) – perspectives  
for companies allocation

October 12 11:30–12:45 blue hall

Moderator

Alexander Galitsky

*Head's advisor,*

*Federal Agency for Management of Special Economic Zones*

Participants

Technical introducing zones as elements of innovative  
economy

Gennady Sarychev

*Federal Agency for Management of Special Economic Zones*

On realization of the project of creation of technical  
introducing special economic zone at St. Petersburg

Yuri Mikhailov

*Director,*

*Territorial Administration of the Federal Agency for Management  
of Special Economic Zones in Saint-Petersburg*

The resident of technical introducing special economic zone  
statute – main advantages and conditions of granting

Vitaly Aleinikov

*Deputy director,*

*Territorial Administration of the Federal Agency for Management  
of Special Economic Zones in Saint-Petersburg*



## GUEST SESSION

### Investment policy Committee of the Russian Chamber of Commerce and Industry Role of Chambers of Commerce and Industry in formation of innovation infrastructure

October 12 11:30–12:45 green hall

#### Chairman of the Committee

Anton Danilov-Daniliyan

*Chairman, Investment Policy Committee CCI RF  
Secretary of the Committee*

Evgeni Baranov

*Secretary of Investment Policy Committee,  
Chamber of Commerce and Industry of the Russian Federation*

#### Key-speakers

Igor Kustarin

*President, Chamber of commerce and industry  
of the Chuvash Republic*

Victor Sytezhev

*President, Chamber of commerce and industry  
of the Orenburg region*

Dmitry Chukhlauntsev

*CEO TONAP*

Andrey Senov

*Commercial director “Alt-Invest”*