

Info Industries Group JSC

Volume of investments required: **\$ 2 000 thousand**

Intended use of investment required:

| | |
|--|------------|
| R&D (The notebook search and detection system) | 10% |
| Fixed assets acquisition (Network, servers and program software) | 10% |
| Products upgrade (Network, servers and program software) | 15% |
| Marketing | 50% |
| Working capital | 15% |

Company profile:

1. Date of establishment - April 11, 2000
2. Stage of development - Early Stage
3. Size and source of investment to date - \$100 th. - own funds.
4. Industry - IT
5. Target market - Insurance
6. Sales in 2003 - \$ 600 th.
7. Description and value of assets - Computer and Communication techniques.
8. Intellectual property rights - The Patent in Russia «The notebook search and detection system in the network», Reg. num: 2004119710/22(021858), dated: 02/072004.

Owners:

| | |
|------------------------------|-------------------------------|
| 3 natural persons | 43,03%, 43,5%, 10% |
| Share of government property | 0% |

Management and key personnel:

Tambiev Maxim Islamovich - General Director
Lebedev Dmitry Andreevich - Director

Products characteristics:

Release Software Production:

IIG Extravert/XML - The business-process software platforms

IIG FS - Universal application for Internet/Intranet system,

IIG BJet - The system of the budgeting and control losses,

IIG Intravert - The document flow system

IIG SmartLogon Control information and access security utility

IIG CarryLine Integration platform for the different software systems

Exclusive software development for the trading, insurance, administrative management companies and the banks.

Localization, distribution, implementation and support products on the vast Russian and CIS markets

Basic Advantage - Newest software technologies, System of the knowledge base.

New Product - The notebook search and detection system - unique.

Comparative analysis with existing alternatives:

«The notebook search and detection system» will be compare with analogue solution in the world «Caesar Satellite» - System of the search and find automotive vehicle.

Markets/Competition:

The notebook market sales:

| Russia, Year | Quantity (pcs.) | |
|--------------|-----------------------|--------------|
| 2003 | 286 000 | |
| 2004 | 432 000 | |
| 2004-2008 | 6 000 000 – 8 000 000 | * (forecast) |

| World market, Year | Quantity (pcs.) | Russian market dole |
|--------------------|-----------------|---------------------|
| 2000 | 24 437 000 | |
| 2001 | 25 747 000 | |
| 2002 | 30 033 000 | |
| 2003 | 37 566 000 | 0,76% |
| 2004 | 47 260 000 | 0,91% |
| 2004-2008 | 322 903 000 | 2,48% (forecast) |

During the next five years will sale 4.6 million notebook with insurance product in Russia. For the new research system and insurance product competitors are not present.