

"PIK" JSC

St.-Petersburg

Owners:	3 individuals - 40%, 30%, 30%
Staff:	4 permanent employees, 6 temporary employees
Previous financing:	none
Current financing:	none
Volume of investment required:	\$ 480,000
Intended use of the investments required:	R&D 100%

Company profile

PIK Research and Production Company was set up in 1995 (reregistered in 1999) as a company - developer and manufacturer of technical security systems. The main direction of the company's activities is development and manufacturing of Access Management and Control Systems (AMCS) and passive SAW-identifiers.

Area and directions of activity

Development and manufacturing of Access Management and Control Systems (AMCS) and passive SAW-identifiers. The main directions - R&D, small batch production

Products/Services/Technologies

All equipment manufactured by the company is used in creation of access control and management systems of any complexity. Network access systems are built up as an aggregate of modules, which makes it possible to reduce considerably the cost of equipment.

Remote Scanners

Address Control Devices

Autonomous and Network Controllers

Passive SAW-Markers

Achievements

Beginning from 1998 the company has been demonstrating its equipment at prestigious international "Safety and Security" exhibitions. In Moscow, St. Petersburg and Samara. The equipment presented at 1999-2000 exhibitions was recognized as best innovative product and received highest awards. Beginning from 1999 the company concentrated its efforts on creation of remote identification systems based on passive SAW-Marker. A prototype model " ESCOR-RADIOMETKA" was presented at the international exhibition "MIPS-2000" in Moscow and gained high appreciation from security experts. The prototype model operated at the frequency of 250 MHz and the pickup of the passive marker's code ranged within seven meters, while the average power of the sensor's transmitter was 10mWatt. There are no analogues to the device neither at Russian, nor at foreign markets.

Sales volume (over the last 12 months): \$ 45,000

year	Without investments requested	With the investments requested
2002	\$ 68,000	\$ 68,000
2003	\$ 96,000	\$ 120,000
2004	\$ 130,000	\$ 280,000
2005	\$ 180,000	\$ 630,000
2006	\$ 240,000	\$ 860,000