

"ANTARES" Ltd

Miass

Owners:	5 natural persons
Staff:	21 permanent members of the staff, 14 workers on contract agreements
Previous financing:	\$ 65,000 including internal funds - \$ 45,000, outside funds - \$ 20,000
Current financing:	\$ 110,000 including internal funds - \$ 70,000, outside funds - \$ 40,000
Volume of investment required:	\$ 800,000

Intended use of the investments required: Expansion of manufacturing capabilities to provide batched-flow production of 5000 air-heat curtains per a year, development & preproduction of new models of climatic technical equipment

Company profile

The company was founded to develop & produce consumers goods for creating microclimate in residential & work premises. The basic principle of the company's existence and growth is orientation towards quality of produced goods & services, development & manufacture of import-substituting products in the field of climatic equipment, employment of a considerable engineering potential of our city owing to available conversion enterprises.

Area and directions of activity

1. Development & production of climatic equipment.
2. Repair-building activity, production of heat-insulating materials.
3. Services on repair of domestic duplicating techniques.

Products/Services/Technologies

1. The ANTARES electrically air-heat curtains of the HORIZONT family (501E, 501ES, 902E, 902ES, 1301E, 1301ES models) & the Universal-PRO family (1201, 1201E, 1201ES, 1201W models), control blocks of curtains.
2. A kitchen chimney-like air vent of the ANTARES 3001 type with a set of air ducts.

Achievements

New engineering approaches are registered in the application for the patent of the Russian Federation for a design of an air-heat curtain of 9.01.2001, the date of priority, and No.2001500061/49(000867). In 2001 diplomas of the winner of "20 Best Goods of The Chelyabinsk Area" competition and of "100 Best Goods of Russia" program are received for air-heat curtains of the HORIZONT family. Volume of sales of air-heat curtains in 2001 increased 2,5 times compared to the previous year. Area of sales has been expanded (Krasnoyarsk, Tyumen, Ufa and Perm).

Prospects of Development

Expansion of quantity of production of available models of commercial & new industrial curtains of the HORIZONT & the Universal-PRO families till 5000 and more units per a year in order to meet increasing demand. Expansion of the regional market and access to markets of the Central part of Russia, Siberia & Far East. 10%-15% increasing of the share of the Russian market & access to the market of nearest foreign countries.

Sales volume (over the last 12 months): \$ 150,000

year	Without investments requested	With the investments requested
2002	\$ 300,000	\$ 300,000
2003	\$ 450,000	\$ 500,000
2004	\$ 600,000	\$ 1,000,000

2005

\$ 800,000

\$ 2,000,000