

"IA IT&S" Ltd.

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Management: Andrey V. Astashkin - General director

Valery S. Ametaev - Chief engineer

Oleg I. Malikov - Chief Accountant

Employees: Permanent staff - 10 person, Temporary staff - 30 person

Previous financing:): \$1 000 000

Current financing: \$50 000

Requested investment: \$300 000 - \$3 000 000

Use of the requested investment: Introduction of the combined access systems to the Internet in regions of the Russian Federation, system designing and the software engineering for DVB-S, DVB-T.

Company Description:

IA IT&S was founded on October, 14, 1994. Since 1997 has been the member of the International Datacasing Association (IDA) On technology of the company and on its equipment are based such information-administrative networks, as Inspection department of Tatarstan, "Interactive TV RIKOR", Ministry of Internal Affairs GNTS of the Russian Federation. The Joint-Stock Company " TV Inform SPb " and SCA in Broadcasting Company "Ivanovo Inter-TV" work in experimental regime.

The strategic purposes of the company are: the creation of the telecommunication equipment and networks of new generation, the creation and development of new markets.

Field and Directions of Activity:

Development, manufacture and introduction of devices and systems of data transmission in structure of analog and digital TV of signals, regional information-administrative systems and systems of the combined access to the Internet. Services of broadcasting data transmission.

Products/Services/Technologies:

IB-Decoder is computer module for reception of the data from TV signal. IB-Coder is the complex of data transmitting . System of the combined access to the Internet (SCA) IP-Telebridge. The software for household TV - tuner.

Management Team:

Management team consists of 6 private persons. Everyone has 8-12 % of shares. Among owners are: General director Astashkin A.V. - (12 % of shares), Malikov O.I. (Chief accountant) --(8 %), Ametaev V.S. (Chief engineer) - (8 %). Legal person: The Small Moscow Business Management (SMBM) (Moscow, Bolotnaya street, b. 12, ph. +7 095 234-53-57) - 40 % of shares.

Markets/Competition:

The markets:

- mass products for reception of the information from TV signal (territory of Russia and the CIS);
- corporate information-administrative networks;
- television, cable operators, the Internet - providers of regional scale. There are two competing companies in Russia - VPI, TV Inform. There is no competitor in the field of regarding system integration TV+Internet in analog networks.

Achievements:

- 5 federal and regional networks;
- "IA IT & S" is the first company which has organized the Internet - broadcasting on ORT channel in territory of Russia - the trade mark - IB-System;

- the prize-winner of "Business - Olymp", Moscow, 1996.

Outlook:

- the access to the mass networks market of the Internet - broadcasting in regions;
- system engineering of the transmitting and receiving of information, video etc. via digital television networks;
- release of systems of new generation.