

SJC " AlkorBio"

Address: **197110, Saint Petersburg, p/b, 243**

Coordinates: **Ph.: (812) 596-6781 Fax: (812) 596-6780,**

E-mail: alkorbio@peterlink.ru

INTERNET: www.alkorbio.ru

Management: D.G.Polyntsev - General director,
V.A.Golovachenko - Deputy General director,
L.F.Gnedina - Chief accountant,
S.V.Neljubova - Department Marketing and sales

Employees: **constantly - 40 person, involved - 5 person**

Previous financing: **\$85 000**

Current financing: **\$350 000**

Requested investment: **: \$2 000 000**

Use of the requested investment: **: Development and manufacture of the automated chemiluminescent amplified analyzer for realization of hormonal and infectious researches.**

Company Description:

Company "AlkorBio " - is the leader of the market of hormonal diagnostics. It supervises about 40 % of the Russian market of reagents for hormonal researches. Now the company represents completely the independent enterprise, capable to carry out hi-tech projects in the field of medical biotechnology. In structure of divisions of the company there are 3 research laboratories, the diagnostic center which serves as clinical range for clinical check of made production, all necessary information (local computer networks) and technologies (water treating, preparation of solutions in the big volumes, the automated antibodies and antigens sorbtion on a solid phase) are available.

Field and Directions of Activity:

Development and manufacture of diagnostic preparations on a basis immunoenzyme assay (IEA) for hormonal and infectious diagnostics.

Products/Services/Technologies:

Manufacture of tests - systems for quantitative definition: hormones of a thyroid gland, reproductive system, oncomarkers, a virus of a hepatitis B.

Management Team:

General director -Polyntsev Dmitry Genrihovich

The Deputy of General director -Golovachenko Victor Aleksandrovich

The chief Accountant - Gnedina Lyudmila Fedorovna

Department Marketing and sales - Neljubova Svetlana Vasil'evna

Company owners:

2 physical persons - on 30 % shares

The Legal person - 40 % shares

Markets/Competition:

Now in the market there are both domestic, and foreign companies. Among the domestic companies it is possible to note the following: "Chema", Moscow, "Immunotech", Moscow, "Vector - Best", Novosibirsk, among foreign - " Chofmann - La Roch ", Switzerland, "Chuman",

Austria. The basic share of the market is supervised by the foreign companies due to deliveries of reagents of the automated analyzers that allows to make different researches with high accuracy, reproducibility and the low cost price. For domestic manufacturers typically manufacture of tests - systems with the worse parameters, focused on small laboratories. "AlkorBio " aspires to reach on the market of large laboratories and that is why the company is going to start development of the own automated analyzer and reagents for it.

Achievements:

Development of full assortment of high-quality reagents for hormonal diagnostics all necessary licenses and sanctions to production and manufacture are received. "AlkorBio " is the unique company in Russia, completely registered the production according to all requirements of Ministry of Health and supervising bodies. Creation of hi-tech manufacture. Preparation for certification according to norms ISO 9000.

Outlook: Promotion in a segment of the market of large laboratories due to manufacture of reagents for already existing analyzers. Parallel development of the own analyzer. Continuation of works on perfection of manufacture (automation of processes of pouring of liquid components and labeling). Certification according to norms ISO 9000. Search of partners in the advanced countries for common projects in manufacture of reagents. Development of new directions of diagnostics - oncodiagnostics, immunodiagnostics.